



Vacancy Resource Mobilisation Manager

The SCOUT Foundation manages capital investments, an endowment fund, as well as specific Donor Advised Funds, on behalf of [SCOUTS South Africa](#), its sole beneficiary.

SCOUTS South Africa (SSA) is an independent, non-profit educational movement dedicated to the development of young people in achieving their full potential as individuals and responsible citizens. Central in this programme is a continuous transference of values such as honesty, loyalty, responsibility, respect; all aimed at governing individual behaviour and the development of strong leadership skills that will equip members to be of service to others and to their communities.

The Scout programme is delivered to more than 90,000 children and youth (boys and girls) aged between 5 and 17 years throughout South Africa. Members aged 18 to 30, can then further progress into the SSA young adult development programme.

The SCOUT Foundation is looking to appoint a Resource Mobilisation Manager for a 12-month contract position. The contract is renewable if funds permit and subject to mutual satisfactory performance.

Role Purpose

The Resource Mobilisation Manager will work on behalf of the Foundation with the SCOUTS South Africa CEO and National PR Manager, to manage specific fundraising initiatives, to mobilise resources, and to enhance the corporate profile of the South African Scout Movement.

Characteristics

The role calls for a person with a network of corporate contacts, who will strive to use their marketing and resource mobilisation abilities to better the lives of children and youth in South Africa.

The individual should be an assertive and independent self-starter, detail and solution orientated, and committed to good governance. The person needs to be able to work within given deadlines and manage multiple projects from conceptualisation, through inception to closeout and funder reporting with integrity and professionalism. The SCOUT Foundation and its beneficiary SCOUTS South Africa are volunteer driven organisations. Preference would be given to BBBEE candidates.

Key responsibilities

- Together with the SCOUTS South Africa CEO develop and manage strategic corporate resource partnerships.
- Develop ingenious strategies and campaigns to raise awareness of, and market Scouting to, corporate, public sector and government stakeholders.
- Investigate and source external funding to sustain the SSA strategy and objectives.
- Maintain a resource mobilisation database.
- Oversee and implement fundraising initiatives.
- Attend and organise corporate networking initiatives with the support of the SCOUT Foundation Trustees.
- Manage the "Friends of Scouting" donor recognition programme.
- Preparing quarterly feedback budget and resource mobilisation reports.
- Attend SCOUT Foundation meetings and report on fundraising and project management actions.



Key competencies

Fundraising/Project Management Competencies

- Develop and build strategic corporate relationships
- Project planning and administration
- Budget development and financial management]
- Strong/effective verbal and written communication
- Work independently as well as in a team
- Networking
- Ability to work within given deadlines

Behavioural Competencies

- Analytical ability
- Confidentiality
- Assertiveness
- Integrity
- Problem-solving
- Interpersonal skills
- Self-awareness

Minimum requirements

- Degree-level education
- Min 5 years' experience with fundraising and partnership development.
- Experience in managing projects from conceptualisation through to implementation and completion.
- Excellent oral and written communication skills in English (fluency in other South African languages will be an advantage).
- Residing in, or willing to relocate to Cape Town.
- Being a member of SSA would be advantageous but is not a minimum requirement.

Remuneration

This is a hybrid full-time position, with a few mandatory in-person meetings at the National Scout Office in Cape Town. Monthly remuneration will be commensurate with experience and qualifications.

Apply

Email your CV and motivational letter to cs@scouts.org.za by Friday 13 January 2023. Only shortlisted candidates will be contacted. If you have not had communication by 3 February 2023 your application was not successful.